

Primer LEAD Competencies, Skills, and Insights Version 1.1

Leading & Managing Others	Aligning Vision & Goals	Communicating Effectively	Influencing & Empowering	Developing People	Creating a Sustainable Learning Culture
Defining Leadership	Clarifying Values	Essential Exchanges	Explaining Why	Building Capacity	Establishing, Monitoring and Supporting High Expectations
Transformational Leadership	Developing Shared Vision	Contending, Yielding, and Problem-Solving	Involving Others in Decisions that Impact Them	Recruiting	Accepting Responsibility for Each Student's Academic Success and Well Being
Servant Leadership	Goal, Objectives and Strategies	Triangular Conversations	Championing Collaboration	Valuing Diversity	Equity and Reducing Achievement Gaps
Ethical Leadership	Leading and Managing Change	Expectations Reality Gap	Influencers and Decision Makers	Interviewing	Creating and Sustaining Professional Learning Communities
Sources and Uses of Power	Continuous Improvement	Giving Feedback	Empowering and Motivating Others	Onboarding and Induction	Maximizing Instructional Time
Managing and Leading Projects and Systems	Disruptive/Sustaining Innovation	Engaging Stakeholders	Delegation	Mentoring	Designing, Monitoring and Evaluating C, A, & I
Managing Operations, Technology, and Resources	Concerns Based Adoption Model	Stakeholder Communication	Discovery Thinking/Learning	Assessing Employee Capacity	Analyzing Standards
Leading Meetings	Diffusion of Innovation Adopter Categories	Corporate, Community, Family Partnerships	Piloting Projects and Programs	Performance Measurement and Appraisal	Pedagogical Leadership and Instructional Coaching
Perspective		Using Email	Hugs, Handshakes, and High Fives	Employee Work-Life Balance	Digital Leadership and Blended Learning
Flexibility		Using Social Media	Importance of Recognition and Celebration	Dismissing Employees	Competency Based Progression
Situational Awareness			RAVE	Commitment to Personal Growth and Soliciting Feedback	Common Formative and Summative Assessments
Solutions Orientation				Creating a Multi-Year Professional Development Vision	Analyzing Data, Data Chats and Using Data Systems
Financial Management					Differentiated Instruction
Listening					Prescriptive Intervention
Comprehensive Safe School Environment					Student Learning Profiles
Student Centered Political Advocacy					
Implementing Policy and Policy Compliance					
Political Awareness					